



WHY USE AN MFSA FINANCE SPECIALIST?

Buying a property or taking out a loan is one of life's major decisions. It can be a hard and trying time and it's not uncommon to feel stress, uncertainty and even fear!

At Mortgage & Finance Solutions we can provide the following help to alleviate those feelings:

The leg-work

We already know the industry, the lenders, their products and their requirements, saving you a lot of time and energy on research. We will also put the time into finding out about your particular credit situation and have a wealth of experience to draw on to help you simplify it.



Convenience

We will meet you at a time and place that suits you giving you the convenience of applying for finance when it suits your timetable. Our service is obligation free.

Translate industry jargon

We are able to make sense of what loan documents and lenders are saying – put it into layperson's language, so to speak.

Get you what you want

We will determine your borrowing needs and fiscal ability, and choose an appropriate product to suit your requirements.





Give you a broader choice

Being brokers, we have to offer a larger selection of loan products. While a bank can only offer you its own products, we can help you choose from a selection of loans provided by over 40 different lenders.

Help you compare apples, oranges and the whole fruit basket

We have the knowledge and tools to compare often hundreds of products and you get a loan suitable for your circumstances and needs.

Find you a good deal

Loan providers are always spruiking a special deal or two, and these could make a big difference to your repayments or success rate. We know which deal on the market will be appropriate for you.



Act as your advocate

We want the best for you, the client and are your cheer squad, middle-man, team player and coach throughout the process.

We're in it for the long haul

We won't just love you and leave you – we oversee and manage the loan's progression right through to the end on your behalf. By the way, 'the end' isn't when you sign the documents and buy your property; you can expect us to keep track of you and your changing needs, helping you should you need to switch products or wish to purchase another property.

Award Winning Service

Our service has been recognised by some of the leading industry bodies. Check out our awards below. Please contact us today on 1300 857 762 to find out more.



**MORTGAGE
& FINANCE**
Solutions Australia

